

Three Keys to Collaborative Leadership

July 28, 2017

For BoCo Strong Collaborative

Presented by Collaborative Action

collaborativeaction
Developing Leaders. Facilitating Change.

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THE MAXIMIZE GAME

The objective is to win as many possible points. In groups of four, assign 2 people to “O” and 2 people to “X”. Alternate turns marking the grid. A mark counts as one (1) point only if it is in a line of at least three of a kind (a row, column or diagonal):

4 in a line = 4 points

5 in a line = 5 points

6 in a line = 6 points

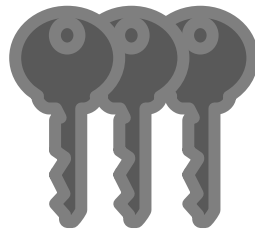


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KEYS TO COLLABORATION



Expansion

Exchange

Integrity

Which key is the strongest of your boundary-spanning project? Which is the weakest?

Key	Human Need	Strategy	Extremes to Avoid
Create Expansion	Meaning & Optimism	<ul style="list-style-type: none">• Find common ground• Reinforce a clear and compelling goal• Build a learning culture	Scarcity or Pipe Dream
Ensure Exchange	Respect & Appreciation	<ul style="list-style-type: none">• Ensure contributions are valued• Ensure intrinsic motivations are met	Unfair or Tit-for-Tat
Reinforce Integrity	Trust & Safety	<ul style="list-style-type: none">• Reinforce expectations & group operating agreements• Co-create processes	Distrust or Rigidity

What ways can a collaborative leader (or member) uncover common ground? Craft a shared goal? Build a learning culture?

When you think of your boundary-spanning project, what are your interests? Motivations? Contributions?

What group agreements have you noticed are most effective?

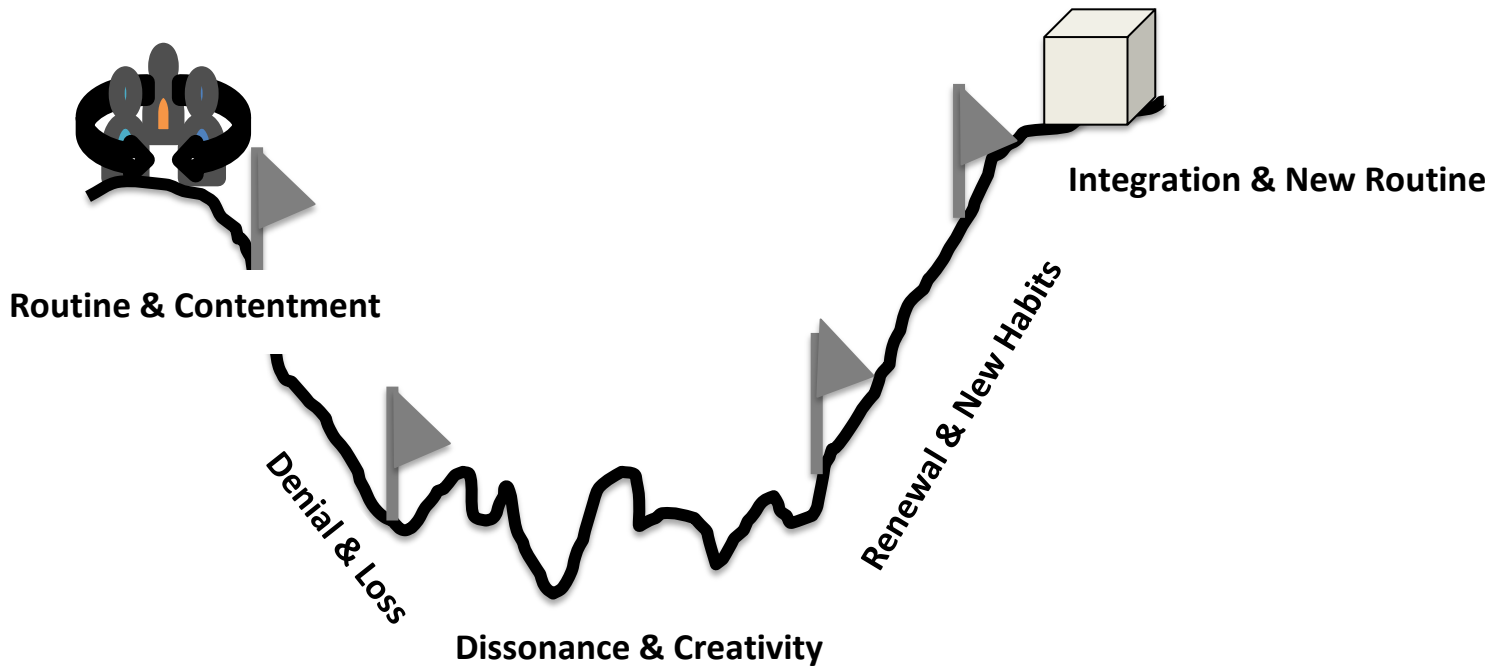


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TRAIL MARKERS OF CHANGE



Reflecting on the phases of your boundary-spanning project.

- *Can you identify the phases your team/collaboration has gone through?*
- *What events, information or experiences moved the group from one phase to the other?*
- *Where are you on this journey? Where are others on your team?*

